2017 BUDGET

| | KRON | KEUR |
|------------------------------|-----------------|--------|
| NET SALES | 172,454 | 38,667 |
| MATERIALS CONSUMPTION | 98,648 | 22,118 |
| DIRECT LABOUR | 10,136 | 2,273 |
| PRODUCTION OVERHEAD EXPENSES | 26,785 | 6,006 |
| COST OF SALES | 135,569 | 30,397 |
| GROSS MARGIN | 36,885 | 8,270 |
| MARKETING&SALES EXPENSES | 3,038 | 681 |
| ADMINISTRATION EXPENSES | 10,065 | 2,257 |
| LOGISTIC EXPENSES | 5,288 | 1,186 |
| OTHER EXPENSES | 3,085 | 692 |
| OPERATING INCOME | 15,409 | 3,455 |
| EXTRAORDINARY EXPENSES | 0 | 0 |
| FINANCIAL EXPENSES | 14,976 | 3,358 |
| NET RESULT | 433 | 97 |
| 1 EUR = 4.46 RON | | |
| HEADCOUNT EP | NO OF EMPLOYEES | |
| TOTAL ELECTROPUTERE | 808 | |
| GENERAL MANAGEMENT | 93 | |
| DIRECT WORKERS | 416 | |
| INDIRECT WORKERS | 210 | |
| RESEARCH&DEVELOPMENT | 58 | |
| MARKETING&SALES | 17 | |
| LOGISTICS | 14 | |

PRESIDENT, OSAMA AL HALABI

CFO, BOGDAN PARASCHIV

48